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*Team or Company Name:*

*VAVYLONA*

*Date:*

*4/2019*

Bike Taxi BMC

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| **[Key Partners](#KeyPartners" \o "Who are our Key Partners? Who are our Key Suppliers? Which Key Resources are we acquiring from partners? Which Key Activities do partners perform?)**   * Οδηγοί (Ανεξάρτητοι Συνεργάτες) | [**Key Activities**](#KeyActivities)   * Έλεγχος Εγγραφών Οδηγών * Συντήρηση & επέκταση πλατφόρμας * Ασφάλειες | [**Value Proposition**](#ValueProposition)   * Γρήγορη & Οικονομική Μεταφορά | | **[Customer Relationships](#CustomerRelationships" \o "What type of relationship does each of our Customer Segments expect us to establish and maintain with them? Which ones have we established? How are they integrated with the rest of our business model? How costly are they?)** | [**Customer Segments**](#CustomerSegments)   * Άτομα που θέλουν γυρίσουν σπίτι μετά τις 12:00 * Μεταφορά ατόμων καθημερινά στον χώρο εργασίας τους * Τουρίστες |
| [**Key Resources**](#KeyResources)   * Συντήρηση Πλατφόρμας * Μερίδιο Οδηγοί * Έξοδα Μaps API & Server | [**Channels**](#Channels)   * Facebook * Instagram * Google Ads |
| [**Cost Structure**](#CostStructure)   * Server * Maps API * Οδηγοί | | | [**Revenue Streams**](#RevenueStreams)   * Παροχή Μεταφοράς (Χρεωστική) | | |

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Team or Company Name:

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| **[Key Partners](#KeyPartners" \o "Who are our Key Partners? Who are our Key Suppliers? Which Key Resources are we acquiring from partners? Which Key Activities do partners perform?)**   * Πάροχοι Μηχανών * Μηχανικοί * Παροχείς Ανταλλακτικών * Υπεύθυνοι Φόρτισης | **[Key Activities](#KeyActivities" \o "What Key Activities do our Value Propositions require? Our Distribution Channels? Customer Relationships? Revenue streams?)**   * Αγορά & Συντήρηση Μηχανών * Φόρτιση Μηχανών * Συντήρηση & Επέκταση Πλατφόρμας * Ασφάλειες | **[Value Proposition](#ValueProposition" \o "What value do we deliver to the customer? Which one of our customer’s problems are we helping to solve? What bundles of products and services are we offering to each Customer Segment? Which customer needs are we satisfying?)**   * Γρήγορη & Οικονομική Μεταφορά | | **[Customer Relationships](#CustomerRelationships" \o "What type of relationship does each of our Customer Segments expect us to establish and maintain with them? Which ones have we established? How are they integrated with the rest of our business model? How costly are they?)** | **[Customer Segments](#CustomerSegments" \o "For whom are we creating value? Who are our most important customers?)**   * Άτομα που θέλουν γυρίσουν σπίτι μετά τις 12:00 * Μεταφορά ατόμων καθημερινά στον χώρο εργασίας τους * Τουρίστες |
| **[Key Resources](#KeyResources" \o "What Key Resources do our Value Propositions require? Our Distribution Channels? Customer Relationships? Revenue Streams?)**   * Συντήρηση πλατφόρμας * Αγορά Μηχανών * Συντήρηση Μηχανών * Ρεύμα Φόρτισης * Μισθοί υπεύθυνων φόρτισης | **[Channels](#Channels" \o "Through which Channels do our Customer Segments want to be reached? How are we reaching them now? How are our Channels integrated? Which ones work best? Which ones are most cost-efficient? How are we integrating them with customer routines?)**   * Facebook * Instagram * Google Ads |
| **[Cost Structure](#CostStructure" \o "What are the most important costs inherent in our business model? Which Key Resources are most expensive? Which Key Activities are most expensive?)**   * Server * Maps API * Αγορά * Συντήρηση * Φόρτιση | | | **[Revenue Streams](#RevenueStreams" \o "For what value are our customers really willing to pay?)**   * Παροχή Μεταφοράς (Χρεωστική) | | |